

SEA – A Brief History

As Southeast Aerospace (SEA) celebrates its 15 Year Anniversary, we take this opportunity to reflect on and renew our commitment to providing the very best service to the aviation industry.

Founded in 1993 by aviation professionals, SEA sought to raise the standard of products and services being offered in the aviation community. SEA has quickly grown into a multi-functioning, multi-department Sales, Service, and Technical Support facility. Our services and expertise have reached out worldwide covering all aspects of avionics support.

How have we done it? Quite simply, there are no tricks or mysteries to our approach.

Southeast Aerospace's approach to business can best be described as direct, clear, and honest. While some companies prefer to complicate the already complex world of avionics with hidden costs, questionable sales conditions, uncertain warranties, or even confusing purchasing practices, SEA provides all customers and vendors with complete details, conditions, and expectations prior to any transaction with a 100% commitment to honesty and integrity.

In recent years, SEA has implemented the same transparent approach to business in its growing Installation, Engineering, and Repair Services. Numerous experienced, talented personnel have joined the SEA family to further expand the service base offered by SEA. Expanding service areas include Avionics Kit Production, Engineering, Remote Installation Services, Aircraft Line Maintenance Services, and more.

At SEA, we are passionate and driven about our commitment to the service, support and integrity we offer to all aviation associates. Contact us by phone, email, or Internet and you will soon discover that there is a clear and obvious difference in our approach to serving the Aviation industry.

SEA

Premier Avionics Source

Southeast Aerospace

Experience the Difference in Avionics Quality from Southeast Aerospace

For years the used avionics sales industry existed in sort of a salvage or junkyard environment. That is, the customer buys as-is and/or where-is parts at their own risk with a "take it or leave it" attitude from the avionics sales company. Warranty usually was not offered nor any sort of customer support thereafter. Necessary installation materials were usually offered as a used, battered rack and an old, cut off wiring harness. Customers were forced, in most cases, to purchase a new installation kit.

Many avionics sales companies thrived in this loose and responsibility free atmosphere for years while avionics consumers were left to accept substandard quality and service.

Incorporated in 1993, Southeast Aerospace saw the need for an avionics sales company that offered quality and service comparable to the elite, successful sales companies in other industries. Due to the safety critical aspects of aircraft parts and high financial responsibility most aircraft owners bear, Southeast Aerospace felt there needed to be a company that gave aviation consumers what they deserve.



From its point of inception, Southeast Aerospace put forth a business structure that would ensure the highest level of customer service and support. Like new, truly refurbished avionics offered at a comparable or lower price to those companies still operating with the junkyard mentality. Southeast Aerospace set rigid quality standards in place to prevent the purchase and sale of altered, modified, or questionable avionics units. Quite simply, Southeast Aerospace does not believe that a customer should have to bear the burden of a previous owner's poor handling and questionable history of an avionics unit.



In addition to its impeccable quality, service, and support, Southeast Aerospace understood the value of the Internet as an information and learning resource. Instead of leaving customers "in the dark" like many avionics companies prefer to do, Southeast Aerospace believed that customers should be more educated on their avionics options. Through its ever-growing site of thousands of avionics specific product pages, www.seaerospace.com became one of the first Internet sites to offer detailed information about avionics products to the general aviation public. Even today, many customers express their gratitude towards Southeast Aerospace for offering an easily accessible source of information so they may make practical decisions about their purchases instead of a profit driven avionics company making choices for them.

To this day, many avionics sales companies still operate with the "take it or leave it" attitude towards customers while they wonder why they cannot succeed into today's fast paced, ultra-competitive business world. Southeast Aerospace attracts new customers daily who feel relieved to break away from the old way of doing business in the avionics industry.

Many avionics companies feel that their involvement with the customer ends when they receive payment. Many companies are difficult to approach and resistant when customers attempt to obtain necessary information or support during and after a transaction. Southeast Aerospace is committed to on-going, long-term relationships with customers and contacts. Customers can always expect the same level of service and support regardless of the type or size of their request.

For your convenience, the following list will provide you with a quick-reference overview of Southeast Aerospace:

- Industry acclaimed, industry leading Internet Avionics Catalog – www.seaerospace.com
- Extensive avionics & instrument inventory available for immediate shipment
- Inventory available for outright purchases or exchanges
- Authorized sales & service center for all major avionics manufacturers
- Top 10 Honeywell, Bendix/King, Rockwell Collins, and Garmin dealer
- Specialties include Silver/Gold Crown, Proline, HF, TCAS, Radar, Rad Alt
- Avionics Kit Service: ready-to-install system kits for all aircraft types
- Expert Broker Services – vast part & repair resources for all aircraft types
- Approved avionics service provider for numerous OEMs and Flight Schools
- FAA Part 145 Repair Station / EASA Approved – extensive repair capabilities
- Highly skilled technical and modification personnel
- Extensive installation capabilities on all types of aircraft
- Veteran owned business classification
- Value added Purchasing Department – quick purchase program
- Seamless, efficient ordering, shipping & handling processing
- Professional, courteous sales staff and administration
- Internationally recognized and trusted parts & service source
- Industry recognized, industry leading customer service
- Conveniently located on Florida's Space Coast, close to many attractions

If you are looking for a new way to do business in relation to your aviation needs or are unsatisfied with the lack of customer service experienced with most aviation companies, [Contact Southeast Aerospace](http://www.seaerospace.com) and EXPERIENCE THE DIFFERENCE.

SEA

Southeast Aerospace

Premier Avionics Source

Honeywell

Rockwell Collins

GARMIN

UNIVERSAL AVIONICS SYSTEMS CORPORATION

L3 communications