



FAA CRS# S66R266N / EASA # 145.5352
1399 General Aviation Drive
Melbourne Intl. Airport
Melbourne, FL 32935 USA
Tel 321-255-9877 Fax 321-255-9608
Email sales@seaerospace.com
www.seaerospace.com

Experience the Difference in Avionics Quality from Southeast Aerospace

For years the used avionics sales industry existed in sort of a salvage or junkyard environment. That is, the customer buys as-is, where is parts at their own risk with a "take it or leave it" attitude from the avionics sales company. Warranty usually was not offered nor any sort of customer support thereafter. Necessary installation materials were usually offered as a used, battered rack and an old, cut off wiring harness. Customers were forced, in most cases, to purchase a new installation kit.

Many avionics sales companies thrived in this loose and responsibility free atmosphere for years while avionics consumers were left to accept substandard quality and service.

Incorporated in 1993, Southeast Aerospace saw the need for an avionics sales company that offered quality and service comparable to the elite, successful sales companies in other industries. Due to the safety critical aspects of aircraft parts and high financial responsibility most aircraft owners bear, Southeast Aerospace felt there needed to be a company that gave aviation consumers what they deserve.

From its point of inception, Southeast Aerospace put forth a business structure that would ensure the highest level of customer service and support. Like new, truly refurbished avionics offered at a comparable or lower price to those companies still operating with the junkyard mentality. Southeast Aerospace set rigid quality standards in place to prevent the purchase and sale of altered, modified, or questionable avionics units. Quite simply, Southeast Aerospace does not believe that a customer should have to bear the burden of a previous owner's poor handling and questionable history of an avionics unit.

In addition to its impeccable quality, service, and support, Southeast Aerospace understood the value of the Internet as an information and learning resource. Instead of leaving customers "in the dark" like many avionics companies prefer to do, Southeast Aerospace believed that customers should be more educated on their avionics options. Through its ever-growing site of thousands of avionics specific product pages, www.seaerospace.com became one of the first Internet sites to offer detailed information about avionics products to the general aviation public. Even today, many customers express their gratitude towards Southeast Aerospace for offering an easily accessible source of information so they may make practical decisions about their purchases instead of a profit driven avionics company making choices for them.

To this day, many avionics sales companies still operate with the "take it or leave it" attitude towards customers while they wonder why they cannot succeed into today's fast paced, ultra-competitive business world. Southeast Aerospace attracts new customers daily who feel relieved to break away from the old way of doing business in the avionics industry. As a result, Southeast Aerospace's refreshing approach towards the used avionics industry has allowed them to experience exponential growth in its short yet highly successful 11 year history.

Many avionics companies feel that their involvement with the customer ends when they receive payment. Many companies are difficult to approach and resistant when customers attempt to obtain necessary information or support during and after a transaction. Southeast Aerospace is committed to on-going, long-term relationships with customers and contacts. Customers can always expect the same level of service and support regardless of the type or size of their request.

(more)



Southeast Aerospace

FAA CRS# S66R266N / EASA # 145.5352
1399 General Aviation Drive
Melbourne Intl. Airport
Melbourne, FL 32935 USA
Tel 321-255-9877 Fax 321-255-9608
Email sales@seaerospace.com
www.seaerospace.com

For your convenience, the following list will provide you with a quick-reference overview of Southeast Aerospace:

- Industry acclaimed, industry leading Internet Avionics Catalog – www.seaerospace.com
 - Extensive avionics & instrument inventory available for immediate shipment
 - Inventory available for outright purchases or exchanges
 - Authorized sales & service center for all major avionics manufacturers
 - Top 10 Honeywell, Bendix/King, Rockwell Collins, and Garmin dealer
 - Specialties include Silver/Gold Crown, Proline, HF, TCAS, Radar, Rad Alt
 - [Avionics Kit Service](#): ready-to-install system kits for all aircraft types
 - Expert Broker Services – vast part & repair resources for all aircraft types
 - Approved avionics service provider for numerous OEMs and Flight Schools
 - FAA Part 145 Repair Station / EASA [Approved](#) – extensive [repair capabilities](#)
 - Highly skilled technical and modification personnel – Click [Here](#)
 - Extensive installation capabilities on all types of aircraft – Click [Here](#)
 - Veteran owned business classification
 - Value added [Purchasing Department](#) – quick purchase program
 - Seamless, efficient ordering, shipping & handling processing
 - Professional, courteous sales staff and administration
 - Internationally recognized and trusted parts & service source
 - Industry recognized, industry leading customer service
 - Conveniently located on Florida's Space Coast, close to many [attractions](#)
- If you are looking for a new way to do business in relation to your aviation needs or are unsatisfied with the lack of customer service experienced with most aviation companies, [Contact Southeast Aerospace](#) and **EXPERIENCE THE DIFFERENCE.**