

**ORDER PENDING**

**\*\* PLEASE REVIEW, FILL IN INFORMATION, SIGN, AND RETURN ASAP \*\***  
Form must be returned before order will ship

***Southeast Aerospace - Exchange Agreement***

**Order Information**

This agreement between Southeast Aerospace, Inc. and the company listed below will serve as the governing exchange agreement covering the following Sales Order and material exchange done between the two parties. Due to the special core requirements involved in this specific transaction, this agreement replaces (for the following Sales Order only) any other agreements between the companies, including any previous Blanket Exchange Agreements.

|                                |                        |
|--------------------------------|------------------------|
| <b>Customer Name:</b>          | <b>Sales Order #</b>   |
| <b>Customer Contact:</b>       | <b>Customer PO #</b>   |
| <b>Customer Phone #</b>        | <b>Customer Fax #</b>  |
| <b>Exchange Part Number:</b>   | <b>Exchange Price:</b> |
| <b>Exchange Model:</b>         | <b>Core Charge:</b>    |
| <b>Exchange Serial Number:</b> | <b>Repair Cap:</b>     |

**Billing**

The customer will be charged the exchange price as listed above for the exchange transaction. The customer will also be billed the listed core charge. This core charge will represent the amount that the customer will owe above and beyond the exchange price if a core is not returned or the returned core is unacceptable. The core charge will be credited to the customers account upon receipt and acceptance of the core. If the cost to repair the core exceeds the above stated Repair Cap, it is agreed that the customer will be billed an additional exchange fee equaling the difference between the repair charge and repair cap. If the additional exchange fee exceeds or equals the core charge, the core will be deemed to be beyond economical repair and the core will be billed back to the customer at the original stated core charge amount.

**Core Conditions**

This policy is based on the return of a repairable core of the same model and same part number as the unit supplied by Southeast Aerospace. Furthermore, Southeast Aerospace defines a repairable core as a unit that is in the condition as removed from an aircraft, a unit that is not incident related (i.e. no fire or water damage) and a unit that can be economically repaired. Southeast Aerospace will also not accept the following:

- Cores that have been heavily modified or extensively and unproductively worked on.
- Cores with a 'P' in the serial number (applicable to units manufactured by Honeywell or Bendix/King)
- Cores with missing, modified or illegible dataplates.
- Cores that arrive disassembled.

***This exchange transaction also contains the following special core requirement(s):***

|                                  |
|----------------------------------|
| <b>SPECIAL CORE REQUIREMENTS</b> |
|----------------------------------|

**Core Returns**

All cores should be returned to Southeast Aerospace at 1399 General Aviation Drive, Melbourne, FL 32935 USA. Any and all transportation costs for the return of the core are the responsibility of the customer. Customer exchange cores are to be returned to Southeast Aerospace within 30 days. If no core is returned after 45 days, it will be assumed that no core will be sent and the core charge will be expected to be paid. If the customer chooses to return a core after 45 days, the core acceptance is subject to approval by Southeast Aerospace. Original exchange units returned for credit after seven days may, at the discretion of Southeast Aerospace, be subject to a restocking fee of 50% of the exchange price or \$200 (whichever is greater). In addition to the restocking fee, the cost to recertify the returned unit may also be assessed if the original certification is not returned.

As an authorized representative of the above listed company, the undersigned agrees to all of the conditions set forth in this exchange agreement.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Print Name and Title

\_\_\_\_\_  
Date