

## SBA Profile

## Profile

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**Identification, Location & Contacts**

This profile was last updated: 08/18/2016  
Status: Active

User ID: P0596294  
Name of Firm: Southeast Aerospace, Inc.  
Trade Name ("Doing Business As ..."):   
DUNS Number: 159820190  
Parent DUNS Number:   
Address, line 1: 1399 General Aviation Dr  
Address, line 2:   
City: Melbourne  
State: FL  
Zip: 32935-6310  
Phone Number: 321-255-9877 x228  
Fax Number: 321-255-9608  
E-mail Address: [rreed@seaerospace.com](mailto:rreed@seaerospace.com)  
WWW Page: <http://www.seaerospace.com>  
E-Commerce Website: <http://www.seaerospace.com>  
Contact Person: Robert Reed  
County Code (3 digit): 009  
Congressional District: 08  
Metropolitan Statistical Area: 4900  
CAGE Code: 1G9Y1  
Year Established: 1993  
Accepts Government Credit Card?  Yes  No  
GSA Advantage Contract(s):

(Note: Size information is now under "NAICS Codes with Size Determinations by NAICS", below.)

**Organization, Ownership & Certifications**

Legal Structure: Subchapter S Corporation  
Ownership and Self-Certifications: Veteran

## **Current Principals**

1. John Braddock, President

## **"Business Development Servicing Office" (for certifications)**

SOUTH FLORIDA DISTRICT OFFICE (SBA office code 0455)

## **8(a) Certification:**

SBA 8(a) Case Number:  
SBA 8(a) Entrance Date:  
SBA 8(a) Exit Date:

## **Small Disadvantaged Business Certification:**

SDB Entrance Date:  
SDB Exit Date:

## **HUBZone Certification:**

HUBZone Certified?:  Yes  No  
HUBZone Certification Date: N/A

## **8(a) Joint Venture Certification:**

8(a) JV Entrance Date:  
8(a) JV Exit Date:

## **Non-Federal-Government Certifications:**

(none given)

## **Products & Services**

## **Capabilities Narrative:**

Southeast Aerospace offers a unique combination of aviation products & services by integrating distribution & MRO with aircraft modification services. We serve the corporate, regional airline, and helicopter markets. We support domestic & FMS aircraft. We specialize in the integration of avionics, instrumentation, and related systems. Stocking distributor for Honeywell, Rockwell Collins, and Garmin. Large inventory for exchange or outright purchase. Spares and exchange components traceable and certified to FAA and EASA standards. Manufactured parts conform to AS9100 standards. Our facilities at Orlando Melbourne Airport include engineering & design with STC development, complex harness fabrication, and structural manufacturing & machining. We perform aircraft integration in our multiple

hangars and workshops. Our MRO facilities include over 30 service technicians, a large certified clean room, environmental testing chamber, and broad electronic & instrumentation capabilities.

**Special Equipment/Materials:**

Machining equipment including CNC, Waterjet, and hydraulic punch & brake. Component environmental testing chamber. Instrument overhaul fixtures including calibration tables, special tooling, and clean room facilities. Test generators, multiple analyzers, and calibration equipment. Laser wire marker. Drafting fixtures and CAD engineering design. 3D Modeling capability.

**Business Type Percentages:**

Manufacturing (20 %)  
Service (80 %)

**Bonding Levels**

Construction Bonding Level \$0  
(per contract)  
Construction Bonding Level \$0  
(aggregate)  
Service Bonding Level (per \$0  
contract)  
Service Bonding Level \$0  
(aggregate)

**NAICS Codes with Size Determinations by NAICS:**

#	Primary?	Code	NAICS Code's Description	"Buy Green"? <sup>(1)</sup>	Small? <sup>(2)</sup>
1	Yes	423860	Transportation Equipment and Supplies (except Motor Vehicle) Merchant Wholesalers		Yes
2		334511	Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing		Yes
3		335931	Current-Carrying Wiring Device Manufacturing		Yes
4		335932	Noncurrent-Carrying Wiring Device Manufacturing		Yes
5		336411	Aircraft Manufacturing		Yes
6		336413	Other Aircraft Part and Auxiliary Equipment Manufacturing <sup>7</sup>		Yes
7		423690	Other Electronic Parts and Equipment Merchant Wholesalers		Yes
8		488190	Other Support Activities for Air Transportation		No

(1) By entering Yes for "Buy Green", the firm asserts that it obeys EPA guidelines for environmental friendliness for this NAICS code. Note, EPA guidelines do not exist for every NAICS code.  
 (2) If Yes, the firm's revenues/number of employees do not exceed the NAICS code's small business size standard.  
 (4) As seen above, the size standard can depend on subcategories within a NAICS code.

#	Primary?	Code	NAICS Code's Description	"Buy Green"? <sup>(1)</sup>	Small? <sup>(2)</sup>
9		541330	Engineering Services General \$15.00m Small Business Size Standard: [No] Special \$38.50m Military and Aerospace Equipment and Military Weapons: [No] Special \$38.50m Contracts and Subcontracts for Engineering Services Awarded Under the National Energy Policy Act of 1992: [No] Special \$38.50m Marine Engineering and Naval Architecture: [No]		No

(1) By entering Yes for "Buy Green", the firm asserts that it obeys EPA guidelines for environmental friendliness for this NAICS code. Note, EPA guidelines do not exist for every NAICS code.  
(2) If Yes, the firm's revenues/number of employees do not exceed the NAICS code's small business size standard.  
(4) As seen above, the size standard can depend on subcategories within a NAICS code.

### Keywords:

Avionics, aircraft spares, aircraft instruments, aircraft repairs, military aircraft components, aircraft modifications, helicopter parts, aircraft parts manufacturing, aircraft harnesses, transponder, EFIS, TCAS, ELT, aviation component sales, aviation electronics, ADS-B, aircraft modernization, aircraft antennas

### Miscellaneous:

Quality Assurance Standards: ISO-9000 Series  
MIL-STD-45662A  
MIL-Q-9858  
Electronic Data Interchange [ ] Yes [ ] No capable?:

## Export Profile (Trade Mission Online)

Exporter?: [X] Yes [ ] No [ ] Wants To Be  
Export Business Activities: Manufacturer, Distributor/Agent, Broker (Intermediary), Service(s)

Exporting to:	Argentina; Australia; Austria; Bahrain; Botswana; Belgium; Bahamas, The; Bosnia and Herzegovina; Bolivia; Brazil; Bulgaria; Canada; Cambodia; Sri Lanka; China; Chile; Colombia; Costa Rica; Denmark; Dominican Republic; Ecuador; Egypt; Ireland; Estonia; El Salvador; Ethiopia; Czech Republic; Finland; Fiji; France; Germany; Greece; Guatemala; Guyana; Hong Kong; Honduras; Croatia; Hungary; Iceland; Indonesia; Israel; Italy; Japan; Jordan; Kenya; Korea, Republic of; Kuwait; Laos; Latvia; Lithuania; Slovakia; Liechtenstein; Luxembourg; Moldova; Mongolia; Macedonia; Mali; Morocco; Malta; Oman; Montenegro; Mexico; Malaysia; Mozambique; Netherlands; Norway; Nepal; Nicaragua; New Zealand; Paraguay; Peru; Poland; Panama; Portugal; Papua New Guinea; Qatar; Romania; Philippines; Saudi Arabia; South Africa; Senegal; Slovenia; Singapore; Spain; Sweden; Switzerland; United Arab Emirates; Trinidad and Tobago; Thailand; Tunisia; Turkey; Taiwan; Uganda; United Kingdom; Ukraine; Uruguay; Venezuela; Vietnam; Namibia; Zambia; Zimbabwe
Desired Export Business Relationships:	Direct export sales, Distributor/Importer, Representative/Agent/Broker, Contract manufacturing, Joint venture/coventure, Alliances
Description of Export Objective(s):	Expand aviation spares sales and repairs to international markets.

***Performance History (References)***

(none given)